BALANCE SHEET
As at Sep.30, 2014
Unit: VND

| No. | Assets | Code | Note | Sep.30,2014 | Jul.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | , | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 779.432.242.617 | 794.099.589.577 |
| I | Cash \& Cash equivalents | 110 |  | 65.161.867.729 | 77.942 .862 .619 |
|  | Cash | 111 | V. 01 | 28.333.196.886 | 37.150.671.637 |
| 2 | Cash equivalents | 112 |  | 36.828.670.843-00 | 40.792.190.982.00 |
| II | Short-term financial investments | 120 | V. 02 | 1.634.167.938 | 1.634.167.938 |
| ------1 | Short-term investments | 121 |  | 1.634.167.938 | 1.634.167.938 |
| 2 | Provision for devaluation of short-term investments | 129 |  | - | - |
| III | Short-term receivables | 130 |  | 371.433.163.634 | 380.958.992.038 |
| ------1 | Trade accounts receivables | 131 |  | 360.116.266.289 | 368.329.547.091 |
| 2 | Prepayment to suppliers | 132 |  | 2.745.916.475 | 3.024.364.200 |
| 3 | Short-term intercompany receivables | 133 |  | ------------- | ------------- |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other receivables | 135 | V.-73 | 8.570.980.870 | 9.605.-080.747 |
| 6 |  | 139 |  | ------------- | ------------ |
| IV | Inventories | 140 |  | 337.813.965.165 | 329.070.250.193 |
| ------1 | Inventories | 141 | V. 04 | 337.813.965.165 | 329.070.250.193 |
| 2 | Provision for devaluation of inventories | 149 |  |  |  |
| V | Other short-term assets | 150 |  | 3.389.078.151 | 4.493.316.789 |
| 1 | Short-term prepaid expenses | 151 |  | 2.043.759.513 | 3.138.465.925 |
| 2 | VAT deductible | 152 |  | ---------- | 174.214 .416 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | 174.214.416 | - |
| 4 | Other short-term assets | 158 |  | 1.171.104.222 | 1.180.636.448 |
| B | LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 666.398.543.906 | 672.743.212.068 |
| I | Long-term receivables | 210 |  | 17.657.624.235 | 17.657.624.235 |
| 1 | Long-term receivables from customers | 211 |  | 17.657.624.235 | 17.657 .624 .235 |
| 2 | Capital receivable from subsidiaries | 212 |  | ------------- |  |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 109.981.001.314 | 110.894.847.787 |
| 1 | Tangible fixed assets | 221 | V. 08 | 56.567.910.694 | 57.777.275.160 |
|  | - Historical cost | 222 |  | 81.000.628.229 | 80.865.549.733 |
|  | - Accumulated depreciation | 223 |  | (24.432.717.535) | (23.088.274.573) |
| 2 | Finance leases fixed assets | 224 | V. 09 | -------------- | ------------- |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 536.391.183 | 410.911 .190 |
|  | - Historical cost | 228 |  | 1.313.589.480 | 1.167.089.480 |
|  | - Accumulated depreciation | 229 |  | (777.198.297) | (756.178.290) |


| 4 | Construction in progress | 230 | V. 11 | 52.876.699.437 | 52.706.661.437 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | 322.285.834.912 | 327.631.871.572 |
|  | - Historical cost | 241 |  | 383.937.761.035 | 383.937.761.035 |
|  | - Accumulated depreciation | 242 |  | (61.651.926.123) | (56.305.889.463) |
| IV | Long-term financial investments | 250 |  | 214.240.109.709 | 214.240.109.709 |
| 1 | Investment in subsidiaries | 251 |  | ------------109 |  |
| 2 | Investment in associate or joint-venture companies | 252 |  | 104.672.000.000 | 104.672.000.000 |
| 3 | Other long-term investments | 258 | V. 13 | 112.130.000.000 | 112.130.000.000 |
| 4 |  | 259 |  | (2.561.890.291) | (2.561.890.291) |
| V | Other long-term assets | 260 |  | 2.233.973.736 | 2.318 .758 .765 |
| 1 | Long-term prepaid expenses | 261 | V. 14 | 2.233.973.736 | 2.318.758.765 |
| 2 | Deferred income tax assets | 262 | V. 21 | ----------- | ----------- |
| 3 | Others | 268 |  | - | - |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS (270 = 100+200) | 270 |  | 1.445.830.786.523 | 1.466.842.801.645 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jul.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 839.890.816.470 | 874.601.086.589 |
| I | Short-term liabilities | 310 |  | 365.835.836.005 | 392.959.361.637 |
| 1 | Short-term borrowing | 311 | V. 15 | 37.125.103.213 | 49.613 .592 .896 |
| 2 | Trade accounts payable | 312 |  | 14.347.139.832 | 14.576.240.319 |
| 3 | Advances from customers | 313 |  | 23.137 .247 .257 | 42.961.868.454 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 1.760 .838 .899 | 4.927.840.776 |
| 5 | Payable to employees | 315 |  | 1.085 .353 .215 | 2.677.796.291 |
| 6 | Payable expenses | 316 | V. 17 | 196.922.575.458 | 185.155.390.942 |
| 7 | Intercompany payable | 317 |  | - | - |
| 8 | Payable in accordance with contracts in progress | 318 |  | - | - |
| 9 | Other short-term payables | 319 | V. 18 | 84.436.435.572 | 85.078.532.548 |
| 10 | Provision for short-term liabilities | 320 |  | - | - |
| 11 | Bonus and welfare fund | 323 |  | 7.021.142.559 | 7.968.099.411 |
| II | Long-term liabilities | 330 |  | 474.054.980.465 | 481.641.724.952 |
| 1 | Long-term accounts payable-Trade | 331 |  | ------------ | ----------- |
| 2 | Long-term intercompany payable | 332 | V. 19 | - | - |
| 3 | Other long-term payables | 333 |  | 24.762.045.356 | 22.116.828.979 |
| 4 | Long-term borrowing | 334 | V. 20 | 216.277.505.970 | 229.897.652.985 |
| 5 | Deferred income tax payable | 335 | V. 21 | 233.015.429.139 | 229.627.242.988 |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | - | - |
| 9 | Scientific and Technological Development fund | 339 |  | - | - |
| B | OWNER'S EQUITY | 400 |  | 605.939.970.053 | 592.241.715.056 |
| I | Capital sources and funds | 410 | V. 22 | 605.939.970.053 | 592.241.715.056 |
| 1 | Paid-in capital | 411 |  | 260.826.270.000 | 260.826.270.000 |
| 2 | Capital surplus | 412 |  | ------------ | -------------- |
| 3 | Other capital of owner | 413 |  | - | - |
|  | Treasury stock | 414 |  | (721.980.000) | (721.980.000) |


| 5 | Asset revaluation differe----------> | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - | - |
| 7 | Investment and development fund | 417 |  | 51.598.-------1. | 51.598.-------74 |
| 8 | Financial reserve fund | 418 |  | 27.697.179.959 | 27.697.179.959 |
| 9 | Other fund belong to owner's equity | 419 |  | ------------- | - |
| 10 | Retained after-tax profit | 420 |  | 266.539 .935 .797 | 252.841 .680 .800 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - | - |
| 1 | Bonus and welfare funds | 431 |  | - |  |
| 2 | Budgets | 432 | V. 23 | - | - |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 1.445.830.786.523 | 1.466.842.801.645 |

INCOME STATEMENT
Quarter 3/2014

| Items | Code | Note | Quarter 3 |  | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 56.211.107.925 | 50.598.310.675 | 139.200.571.866 | 179.423.997.174 |
| 2. Deductions | 02 |  | - | 18.256.495.200 | - | 18.256.495.200 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 56.211.107.925 | 32.341.815.475 | 139.200.571.866 | 161.167.501.974 |
| 4. Cost of sales | 11 | VI. 27 | 23.593.530.919 | 16.756.486.120 | 60.102.469.973 | 66.746.899.055 |
| 5. Gross profit (20=10-11) | 20 |  | 32.617.577.006 | 15.585.329.355 | 79.098.101.893 | 94.420.602.919 |
| 6. Financial income | 21 | VI. 26 | 427.963.282 | 1.524.647.754 | 6.085.103.811 | 8.936.313.814 |
| 7. Financial expenses | 22 | VI. 28 | 6.582.433.230 | 17.368.026.430 | 57.645.167.380 | 46.554.917.229 |
| - In which: Interest expense | 23 |  | 6.582.433.230 | 11.991.036.546 | 23.923.067.433 | 38.648.043.091 |
| 8. Selling expenses | 24 |  | 2.178.580.320 | 311.692 .500 | 3.886.521.109 | 4.298.084.614 |
| 9. General \& administrative expenses | 25 |  | 6.666.012.340 | 8.709.797.945 | 21.928.694.260 | 24.361.547.814 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | 17.618.514.398 | (9.279.539.766) | 1.722.822.955 | 28.142.367.076 |
| 11. Other income | 31 |  | 210.392.914 | 4.455.948.155 | 1.013.243.470 | 7.919.098.388 |
| 12. Other expenses | 32 |  | 8.916 | 1.952.981.625 | 182.027.219 | 4.664.556.973 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | 210.383.998 | 2.502.966.530 | 831.216.251 | 3.254.541.415 |
| 14. Profit or loss in joint venture | 45 |  | - | - | - | - |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 17.828.898.396 | (6.776.573.236) | 2.554.039.206 | 31.396.908.491 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | - | 2.662.466.554 | - | 2.662.466.554 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | 3.388.186.151 | 1.959.890.626 | 9.569.361.564 | 14.260.230.436 |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 14.440.712.245 | (11.398.930.416) | (7.015.322.358) | 14.474.211.501 |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 14.440.712.245 | (11.398.930.416) | (7.015.322.358) | 14.474.211.501 |
| 19. EPS (VND/share) | 70 |  | 0 | 0 | (823) | 993 |

## CASH FLOW STATEMENT

Quarter 3/2014 (Direct method)

| Items | Code | Note | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Accumulation |  |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 59.210 .630 .117 | 76.485.895.878 |
| 2. Cash paid for supplier | 02 |  | (10.301.375.791) | (16.715.864.323) |
| 3. Cash paid for employee | 03 |  | (5.608.660.598) | (8.663.537.298) |
| 4. Cash paid for interest | 04 |  | (8.061.887.325) | (11.991.036.546) |
| 5.-Cash paid for corporate income tax | 05 |  | ------------ | (3.774.875.701) |
| 6. Other receivables | 06 |  | 6.331 .205 .707 | 9.742 .843 .984 |
| 7. Other payables | 07 |  | (15.407.949.302) | (24.626.071.217) |
| Net cash provided by (used in) operating activities | 20 |  | 26.161.962.808 | 20.457 .354 .777 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | - | (4.470.086.760) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | - | 3.830 .000 .000 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | - | ------------- |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | - | - |
|  | 25 |  | - | (390-011.178) |
| 6. Withdrawal of capital in other companies | 26 |  | - | 7.871.000.000 |
| 7. Cash received from interest, dividend and distributed pro-----1t | 27 |  | - | 370.400 .000 |
|  | 30 |  | - | 7.211.302.062 |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  | - |
| 1. Cash received from issuing stock, other owners equity | 31 |  | - | - |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | - | - |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 2.361.218.482 | 20.000.000.000 |
| 4. Cash paid to--------7inciol debt | 34 |  | (28.469.855.180) | (44.215.238.071) |
| 5. Cash paid to financial lease debt | 35 |  | -------------- |  |
| 6. Dividend, profit paid for------10-1 | 36 |  | (12.834.321.000) | (15.153.450) |
| Net cash (used in) provided by financing activities | 40 |  | (38.942.957.698) | (24.230.391.521) |
|  |  |  |  |  |
| Net cash during the period (20+30+40) | 50 |  | (12.780.994.890) | 3.438 .265 .318 |
| Cash and cash equivalents at beginning of year | 60 |  | 77.942 .862 .619 | 14.117.595.925 |
| Influence of foreign exchange fluctuation | 61 |  | ------------- | ------------ |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | 65.161 .867 .729 | 17.555.861.243 |

